



EFFECTIVE SOLUTIONS CONSULTING

Procurement Improvement, Supplier Strategy, and Operational Support for Public Entities

Camiel Davenport | Founder & Principal Consultant | 734-325-9849 | camieldavenport@effectivesolutionsconsulting.com | effectivesolutionsconsulting.com

**Michigan-based advisory support for public-sector procurement, suppliers, sourcing, and operational execution.**

### CORE SERVICE LANES

- Procurement process review and workflow redesign
- Strategic sourcing support and vendor rationalization
- Spend visibility and cost-management analysis
- Supplier performance, continuity, and risk assessment
- Purchasing SOPs, approval controls, and role clarity
- Procurement training and stakeholder alignment

### REPRESENTATIVE RESULTS

- \$500M+ in purchasing and vendor budgets overseen across complex supply bases
- \$15M in annual cost savings delivered through strategic sourcing and negotiation
- \$5.8M in new program savings executed across multi-site operations
- 20+ years of procurement and supplier leadership in complex manufacturing environments
- Track record of cost reduction, supplier improvement, and operational stabilization

### WHERE WE FIT BEST

- Cities, counties, districts, authorities, and public institutions
- Departments needing procurement improvement or project-based support
- Leaders needing supplier, spend, or purchasing-process visibility
- Teams working through vendor cleanup, sourcing, or control gaps

### WHY ESC

- Operator's lens that blends procurement, operations, suppliers, and execution discipline
- Michigan-based with strong industrial and manufacturing depth
- Clear documentation, structured reporting, and executive-ready deliverables
- Works from assessment through implementation support, not theory only

### TYPICAL ENGAGEMENTS

- Procurement health check and workflow assessment
- Vendor and supplier landscape review
- Supplier scorecards and performance frameworks
- Spend and sourcing opportunity review
- Purchasing policy, SOP, and approval-matrix design
- Short-term support for procurement constraints or backlogs

**NAICS:** 541614 | 541611 | 541618 | 611430 **Entity:** Effective Solutions Consulting **Business Type:** Small Business **Location:** Van Buren Township, Michigan